

Scheduling the Appointment

After you have prayed for those listed on your “Harvest Church Growth Project” card it is now time to get involved in the harvest of the souls. Making the appointment now becomes the vital link to your being able to tell your unsaved friends and family about Jesus.

When you make the appointment, you are making it with your friends and or family. So, talk to the person the way you normally would. If you happen to be making an appointment with a new friend or an acquaintance you still need to be yourself but maybe not quite so casual. You can adjust as you think necessary.

- Be sure to have your calendar before you so you can schedule the appointment.
- Always be upfront and honest. Be to the point and brief. You need to listen to them and you do not want to “hang” on the phone.
- After making the appointment, if they are married, be sure to invite their husband or wife to join the visit. Once you have the appointment scheduled, end the conversation as quickly as you can. This gives them back their time.

Appointment Script

Hey man! This is Doyle. How are you? Got a few minutes to visit? There is going to be a campaign in our area, the campaign is called “The Harvest Project”. During the campaign we will have several visiting friends who are coming to tell their story about Jesus Christ in their life. Just like you and me they all have different stories to tell with the common difference maker, their relationship with Jesus. I am calling you because of our relationship and would like to ask you, if during the time our visitors are here, there would be a time that we could have a cup of coffee and spend an hour or so with you. I want you to hear one of these life changing stories. We could meet at your house or we can meet at mine. Great! What time is best for you? Morning, Afternoon, or Evening?